

At Greenway Health, our revenue services solutions provide practices with a true partnership to drive financial excellence. Our holistic approach of **people, processes, and technology** work together to maximize efficiencies and improve financial outcomes for long-term success.

BENEFITS OF GREENWAY REVENUE SERVICES:



- **Choose your preferred services** from our comprehensive list of revenue cycle management offerings through GRS Select
- **Collaborate with our Revenue Cycle Management (RCM) advisors** with in-depth revenue cycle review, consultation, and training
- **Gain greater insight** into your practice's financial health
- **Improve staffing economies of scale** by leveraging our revenue cycle team
- **Increase operational efficiencies** by working with us to receive consultation and training

OUR EXTENSIVE SERVICES PORTFOLIO INCLUDES:



- **Greenway Revenue Services (GRS):**
 - Charge posting
 - Payment posting
 - Patient A/R
 - Submission management
 - Insurance follow-up
 - Patient call center
- **Greenway Clearinghouse Services**
- **Greenway Medical Coding & Auditing**

OUTCOMES:

- ✓ **Streamlined and optimized workflows** that drive better financial performance
- ✓ **Timely support** from tenured and certified revenue cycle professionals
- ✓ **Clarity and insight** into the health of your revenue cycle
- ✓ **Access to a team** who is knowledgeable of Greenway Health's platforms



CHALLENGES WE ADDRESS:

Staff shortages

Our revenue cycle experts supplement your team, working alongside you to reduce days in A/R, improve collections, and implement best practices.

Working through billing pains

Missing charges, claim denials, and high volumes of payer superbills are major pain points that many practices may face. Our dedicated team is focused on posting charges promptly, getting claims out the door, and increasing revenue.

Lack of insight on financial performance

Our team provides consultation and advice based on key metrics and delivers comprehensive reporting and key performance indicators.

Ongoing training and education

Our team's expertise is rooted in a deep understanding of revenue cycle best practices, high standards, and industry trends.

Contact your account executive or call 877-537-0063 to learn more.