



▶ **Your Keys to
Revenue Cycle
Success**

Greenway
Health™ | **Now that's
better.™**

Revenue Cycle Services and Solutions



Harness the power of Greenway's revenue cycle services and solutions

And see how we can be **better together!**

You play a crucial role in overseeing the day-to-day operations and management of your practice and supporting the delivery of high-quality patient care. At Greenway Health™, we are invested in providing partnership and tenured expertise that supports a healthy revenue cycle, complementing your efforts in maintaining a healthy practice.

Greenway Revenue Services provides a holistic and integrated approach to managing the financial aspects of healthcare operations. We aim to improve financial outcomes, operational efficiency, and the overall experience for both healthcare providers and patients. We put our revenue cycle experts at the center of our operations to partner with you to reach your goals.

Greenway Revenue Services



Putting you at the center of a holistic approach to revenue cycle management

Our comprehensive revenue cycle management approach is centered around your practice, prioritizing your needs and operations. Our teams collaborate closely with you, always keeping your growth, goals, and outcomes in focus. Leveraging years of experience supporting clients in maximizing revenue potential, our

holistic approach is tailored to function seamlessly, ensuring our revenue services directly align with your success in achieving your goals.

With the people, processes, and technology that provide better results for your revenue cycle, it's all better together.

Highly Skilled Experts Become a Part of Your Team



Our award-winning, specialty-focused team of experts are tenured in revenue cycle management and have a well-rounded skillset from years of experience in the healthcare industry. Our teams are passionate about improving the health and stability of your revenue cycle and offer their expertise throughout the lifecycle of the partnership. From implementation to ongoing operations, we are invested in growing together.

- **Greenway Revenue Services Implementation Team:**

Specialists in medical billing operations and revenue cycle management. This team sets you up for success by providing the framework for processes and technologies to align for optimal performance.

- **Revenue Cycle Managers:** Providing support with best practices for processes and workflow improvement and optimization. This tenured team shows you exactly how to drive revenue with a thorough review of your financial standing and guidance on the best workflows and processes.

- **Business Excellence Team:** The brains behind our revenue cycle processes and

workflows, this team compiles and manages our blueprints for success. They combine their expertise on our Greenway EHR and PM systems with their knowledge of revenue cycle management to develop our core processes and workflows.

- **Operations Team:** Specialized focus, experienced in the nuances and specific needs across various clinical specialties. This team leverages their successful client experiences to benefit all our Greenway Revenue Services clients. Their specialized focus allows them to understand your unique requirements, providing tailored solutions and valuable recommendations.

Partnering With You for Success



For the past four years, Greenway Health has consistently received industry accolades for our Greenway Revenue Services offerings. Most recently, our teams have earned Greenway Health the **Frost & Sullivan Best Practices in Revenue Cycle 2023 award**, attributing our unique blend of knowledge and expertise of revenue cycle and our proprietary platform as standout differentiators.

[Read more about our award here.](#)

"I feel comfortable with my Greenway Revenue Services team because they always offer to help me when it is needed. Our Revenue Cycle Manager has been there whenever help is needed."

- Shirley Rodriguez, Office Manager,
Klapper & DeLuca Pulmonary Associates

"They wanted to see the practice succeed! And you can tell that and feel that when you work with them and share what your challenges are and what you need help with."

- Jennifer Jackson, Financial Manager,
Clinical Urology Associates

Services That Optimize Your Revenue Cycle Results



Greenway Revenue Services

With Greenway Revenue Services (GRS), you maintain full control over your medical billing while we provide support in key areas of the revenue cycle to give you more time for patients and more control over your future.

- **Charge Posting**
- **Submission Management**
- **Payment Posting**
- **Insurance Follow-up**
- **Patient A/R**
- **Patient Call Center**
- **Revenue Advisory**

• **Greenway Medical Coding & Auditing:**

Greenway Medical Coding provides medical coding and auditing services, offering transparent, streamlined workflows, cleaner medical coding submissions, and improved revenue potential for your practice. A partnership with Greenway Medical Coding delivers 98.8% accuracy via a 3-Tier Quality Assurance process that is 100% compliant with HIPAA/HITECH.

• **Greenway Clearinghouse Services:**

Greenway Clearinghouse Services (GCS) integrates financial, clinical, and administrative EDI services into your practice management system. Giving you access to support, helping monitor connectivity, reducing rejections, and improving the management of the claim cycle. With GCS, clearinghouse services and support remain with Greenway.

Partnership Improves Performance



Solutions that provide the blueprint for success, and better results for your revenue cycle

A Greenway Revenue Services partnership provides the support and solutions needed to maintain a healthy revenue cycle and position your practice for sustainable growth. Our extensive revenue cycle teams supplement your staff, providing guidance, expertise, and

recommendations. We are invested in your success and are dedicated to understanding your practice's performance to determine how we can best elevate and optimize your current operations.



Greenway Health™

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